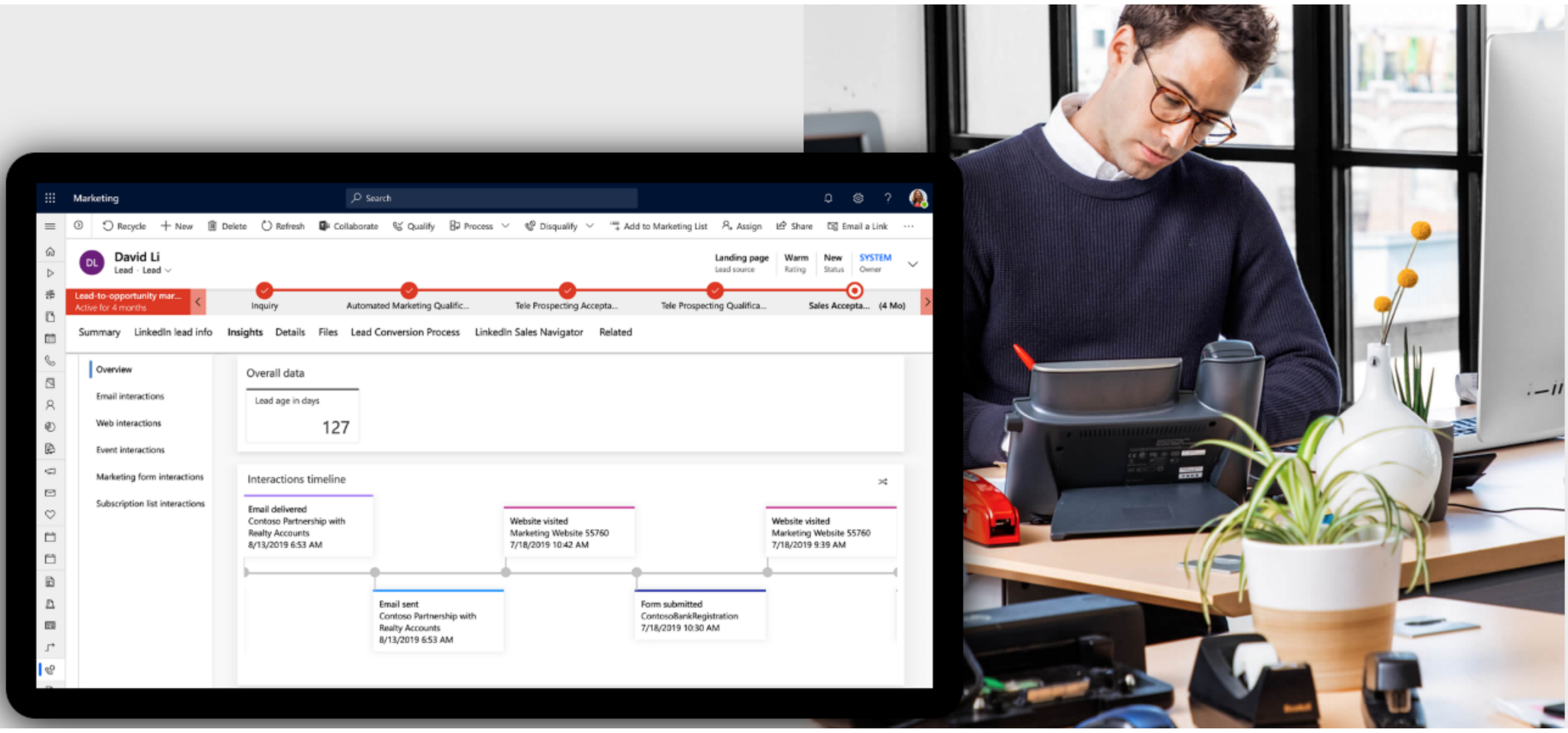
CASE STUDY

Managed IT experts



Helping KDM Shopfitting migrate their IT infrastructure and data to the Cloud

The Customer Challenge

KDM originally approached us because they were unhappy with the service being provided by their existing IT provider.

Initially we were able to change the focus of their IT support from a reactive approach to one that was based on a proactive and forward-looking approach. Having also worked with them on migrating their core infrastructure to the Cloud the key focus was on helping them to get more out of their existing data and systems.

We carried out a comprehensive Business Information Review that enabled us to create a phased, realistic, cost-effective plan that includes:

- SharePoint data migration
- Construction industry software migration including data migration
- Existing CRM system migration
- Moving to Office 365, Dynamics 365 and Azure Cloud

Key Benefits

KDM experienced a number of key benefits including:

- Enabled KDM to take full advantage of a Digital Workplace solution and enjoy benefits of working in the Cloud
- Provided a much more secure solution for their business
- Phased migration ensured minimal level of disruption for users and ensured data integrity

> *"We have been using Managed IT Experts for many years and find their service both professional and cost-effective. Managed IT Experts has managed to understand KDM's IT needs and provide a service that could not imagine was possible."*

Mark Jones, Director
KDM Shopfitting Limited

ABOUT KDM Shopfitting

KDM SHOPFITTING LTD
Fitting 2gether

Established in 1998 by Iain Jones and based in Dalgety Bay, Fife, KDM Shopfitting has developed through the partner's extensive trade experience and multi-sector knowledge.

SOLUTION FOCUS

Managed IT support, Digital Workplace and data migration

QUICK FACTS

- KDM initially approached Managed IT Experts because they were unhappy with the service from their existing IT provider
- Were able to provide a more proactive approach to managing their IT
- And also migrate them - and their existing business data - safely to the Cloud