Angad Singh Madan Bio

Angad Singh Madan is no stranger to the financial industry, having earned his Master of Management from Mumbai University with a specialization in Finance and is a Level 2 cleared Chartered Financial Analyst from the CFA Institute.

For the past three and a half years, Mr. Madan served as the Corporate Sales Manager dealing mattresses and home goods. With his background in Finance and Management, Mr. Madan utilized his immense knowledge to effectively handle the financial aspects of sales pricing and the cost of goods while implementing sales strategies and efficiently managing his team. His financial education allowed him to create and execute sales campaigns to generate new leads, convert new customers, and exponentially increase overall sales. His tasks in this role also extended to negotiating and establishing trade partnerships, overseeing customer accounts, handling orders and deliveries, and working with his sales team to achieve revenue goals.

Prior to working in home goods, from 2013-2016, Mr. Madan was the founding partner of a company that handled the distribution of automobile lubricants. Mr. Madan was involved in the planning and strategizing of the distribution channel, establishing trade deals, and developing budgets and distribution goals. Other duties included negotiating with dealers, supervising receivables and payments, handling inventory management, scheduling deliveries, and resolving supplier and customer issues. The company quickly rose to become one of the more prominent players in the lubricants market and a respected name in the industry.

When he’s not expanding his knowledge of financial management, Mr. Madan can be found at the gym doing CrossFit or practicing his public speaking skills as a member of Toastmasters International.