

# San Diego Business Journal

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## Best Prospects for U.S. Suppliers

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San Diego Business Journal Staff

### Short-term opportunities:

- Architectural, construction and engineering services.
- Building materials for residential and commercial properties.
- Computer hardware, software and peripherals, including in Dari language.
- Telecom services and equipment.
- Diesel generators for independent power supply.
- Education/training services.
- All consumer products.
- Heavy equipment, including trucks, trailers, buses, motor graders, concrete mixers, heavy duty dumpers, paver finishers and bulldozers.
- Security and safety equipment.
- Automobiles, light trucks, vans, and development of dealerships for 4x4 vehicles, (sales, parts, services).
- Translation services.
- Office furniture.

### Long-range opportunities:

- Aircraft, aircraft parts.
- Airport/ground support equipment.
- Electrical power systems.
- Oil and gas field machinery, oil, gas and mineral exploration and production services.
- Agricultural chemicals, machinery, equipment and services.
- Food processing and packaging equipment for nuts, raisins and other fruits.
- Irrigation and planning technologies.

- Road upgrades, lighting and signage.
- Transportation services other than aviation.

**What doesn't sell:**

- Hard to maintain, expensive, high-tech items.

— **Julie Poucher Harbin**

*Source: "Doing Business in Afghanistan: A Country Commercial Overview," U.S. Embassy Economic/Commercial Section, Kabul, Afghanistan, fall 2004.*

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