

INSURANCE IS PERSONAL — BROKERS SHOULD BE, TOO

By Christine Steele

If calling a 1-800 number makes you feel like just another number, it might be time to head to the Lowcountry Health Brokers family. They make it personal.

With a combined 24 years of experience, Gavin and Amanda Barney are experts at helping their clients find policies to fit their needs and budgets.

Gavin spent nine years working in the financial services industry before he and Amanda opened Lowcountry Health Brokers eight years ago.

Now the couple provides health insurance solutions for individuals from a wide array of A-rated companies. Commission is paid by the insurance carrier, so there is no additional cost to clients and, since the rate is the same no matter the carrier, Lowcountry Health Brokers has no incentive to sell you one company over another.

Instead, they find the right policy for each client, based on

each person's individual needs.

"We know all the questions to ask," said Amanda. "If you're purchasing insurance on your own, you might not know how to determine the different medication costs between the various plans."

Whether you are self-employed, a small business owner, a senior on Medicare or transitioning to a new job and just need insurance in the interim, Lowcountry Health Brokers can help you.

"Every plan comes with an agent," said Amanda. "That means if there is a problem, they call us, not the insurance company, and we handle it for them."

Unlike when you call one of those 1-800 numbers and get a different person every time, with Lowcountry Health Brokers, you will always speak to either Amanda or Gavin.

"This is a family business," said Amanda. "It's very important to us that our clients are happy and well taken care of because health insurance is something you want to

have peace of mind about."



For more information, visit
lchealthbrokers.com.



Medicare Open Enrollment Period:

The Medicare Open Enrollment period, often called the Annual Election Period (AEP), is the time when individuals can change their Medicare Advantage and/or Medicare Part D plans. This is also the time to switch from Original Medicare to Medicare Advantage (or visa versa).



No charge to work with us. Expertise advice for free
Helping Clients Since 2005



Amanda & Gavin Barney

Visit our website to book an appointment now.

LCHHealthBrokers.com



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