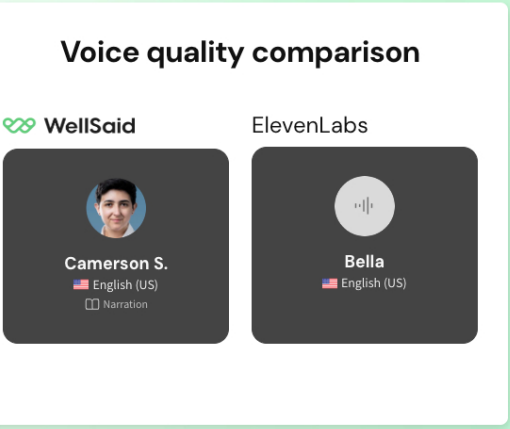
WellSaid vs. ElevenLabs

WellSaid gives enterprises the accuracy, governance, and scale ElevenLabs can't — purpose-built for security, compliance, and real-world production.

- Professional-grade realism trusted by global enterprises
- Closed, governed AI platform with SOC 2 & GDPR compliance
- Collaborative Studio for secure, cross-team production

Compare features | Book a demo

Voice quality comparison



Trusted by the world's most recognized enterprises

Canva FedEx Guardian Google Humana

ETHICS & SECURITY

What does WellSaid cost vs. ElevenLabs?

More minutes. More value. More control.

At first glance, ElevenLabs may appear cheaper — but when you calculate real output, WellSaid delivers more value per dollar. Each plan includes higher audio minute limits, studio-quality results, and enterprise-grade compliance built in. The result: a lower average cost per minute and fewer hidden costs over time.

On average, WellSaid users generate **3–5X** more production-ready audio per plan compared to ElevenLabs users.

On average, WellSaid is cheaper by **$0.02–$0.08** per minute of audio

Platform	Cost per minute	Quality	Security	Scale	Ownership
WellSaid	Lower average	Real, professional voices	Closed-source; no customer data training	Enterprise onboarding, CSMs, Adobe integrations	100% IP-protected
ElevenLabs	Higher effective cost	Variable voice quality	Uses customer data for model tuning	Limited support, no onboarding	Shared data model

Average cost per minute

WellSaid

$0.14 –$0.20

average cost per minute of audio

Approximate range depending on plan and usage

ElevenLabs

$0.22

average cost per minute of audio

Based on comparable "high-quality TTS" tiers

Compare plans

WellSaid plans deliver more audio per dollar — resulting in a lower cost per minute and a higher return on every project. With built-in compliance, higher-quality output, and flexible collaboration tools, WellSaid offers better long-term value for professional and enterprise teams

WellSaid paid plans

Creative **$50/mo**	720 downloads/year (**~360 min** of audio/mo)
Business **$160/mo**	1,300 downloads/year (**~720 min** of audio/mo)
Enterprise **Price upon request**	4,300 downloads/year (**~2,400 min** of audio/mo)

WellSaid delivers a lower total cost per minute, higher-quality results, and enterprise-grade compliance — built in from day one.

ElevenLabs paid plans

Starter **$5/mo**	30K credits/mo (**~30 min** of audio/mo)
Creator **$22/mo**	100K credits/mo (**~100 min** of audio/mo)
Pro **$99/mo**	500K credits/mo (**~500 minutes** of audio/mo)
Scale **$330/mo**	2M credits/mo (**~2,000 minutes** of audio/mo)
Business **$1,100/mo**	11M credits/mo (**~11,000 minutes** of audio/mo)
Enterprise **Price upon request**	**Custom credits/usage**

FEATURE COMPARISON

Compare features of WellSaid and ElevenLabs

Jump to a category

- Security & governed AI
- Studio controls & workflow
- Integration & scalability

Security & governed AI

See how each platform protects your data and ensures responsible AI use.

	WellSaid	ElevenLabs
Number of current and past lawsuits	0	2
US patented	✓	✗
Commercial rights	✓	✗
Does not train on customer data	✓	✗
Does not sell customer data	✓	✗
Closed AI model	✓	✗
Data hosted and managed in the US	✓	✗

Meets EU AI Act transparency standards	✓	✗
Dual-layer moderation	✓	✗

WellSaid's governed, closed-source models meet SOC 2 and GDPR standards, with proactive moderation and EU AI transparency built in for responsible enterprise-scale voice creation.

Studio controls & workflow

Experience the difference in creative precision, audio fidelity, and speed.

Smart Suggestions for tricky words	✓	✗
Word and phrase-level editing	✓	✗
Sentence- or paragraph-level rendering	✓	✗
Real-time preview	✓	✓
Multi-speaker support	✓	✗
Smart pronunciation toolbar (US/UK)	✓	✗
Oxford pronunciation model	✓	✗
Domain-specific vocabularies	✓	✗
Audio fidelity	Up to 96kHz (studio-grade clarity)	Up to 48kHz (standard fidelity)
Low-latency API for real-time output	✓	✓
Caption files	✓	✓

WellSaid gives teams full creative control and clear, consistent output. Smart Suggestions, Oxford-backed pronunciation, and real-time previews help produce studio-quality audio in minutes.

Integration & scalability

Discover which platform connects securely across enterprise systems

SSO	✓	✓
Workspaces	✓	✗
Role-based access	✓	✗
Onboarding and ramp support	✓	✗
Dedicated customer support manager	✓	✗
Adobe Express Integration	✓	✗
Adobe Premiere Pro Integration	✓	✗
Global voice library	✓	✓

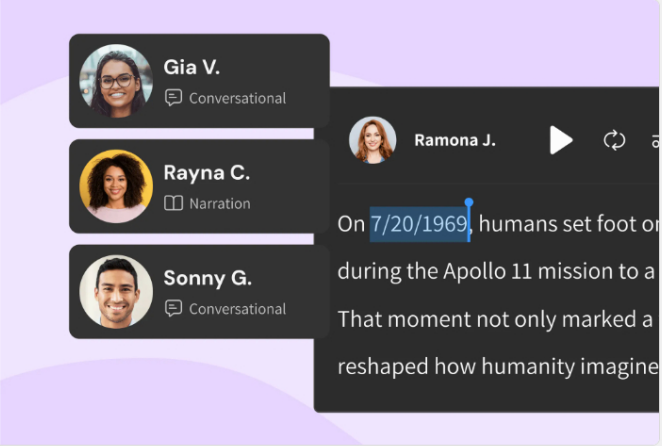
With Workspaces, role-based access, and dedicated support, WellSaid scales securely across teams. Adobe Premiere Pro and Express integrations, plus a global voice library, make it easy to deliver quality and compliance at enterprise scale.

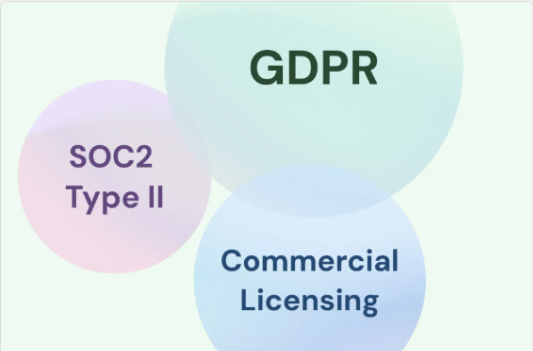
WHY WELLSAID

The top 3 reasons people choose WellSaid

Voices you own and trust

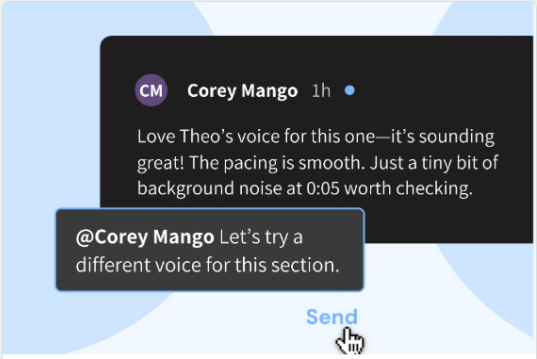
WellSaid voices are built from licensed actor recordings and trusted partners, delivering studio-quality clarity and consistency. Unlike generic voice generators, every voice avatar is crafted for accuracy and control. Our closed, proprietary models give you full IP ownership and brand consistency — never scraped, never cloned.





Governed AI with enterprise-grade security

WellSaid is the only fully closed-source AI voice platform built for enterprise standards. We never use open data or train on customer content, and every project stays private, compliant, and auditable under SOC 2 and GDPR. This level of governance ensures your voice avatars and content remain protected at every step.



Built for collaboration and scale

WellSaid is the only fully closed-source AI voice platform built for enterprise standards. We never use open data or train on customer content, and every project stays private, compliant, and auditable under SOC 2 and GDPR. This level of governance ensures your voice avatars and content remain protected at every step.

ETHICS & SECURITY



Responsible AI voice, built with real people

At WellSaid, AI voice is developed with and for people. Each voice is created with paid professional actors whose likenesses remain protected under commercial use rights. Our closed, governed AI platform — SOC 2 Type II and GDPR compliant — ensures ethical training, traceability, and enterprise trust at every step.

That's why enterprises that prioritize integrity choose WellSaid.

Learn more about ethics ↗

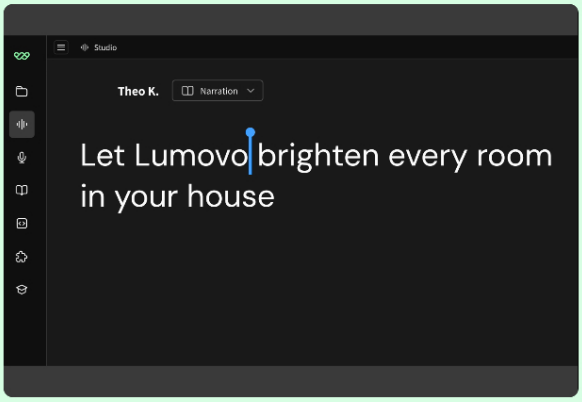


Efficiency is the real ROI.

Re-recordings waste time. Compliance checks slow teams down. Delays cost momentum.

WellSaid cuts through it all — delivering studio-quality results, faster approvals, and a secure, governed workflow that scales enterprise-wide.

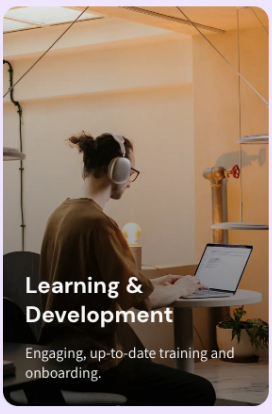
Try it for free | **Book a demo**

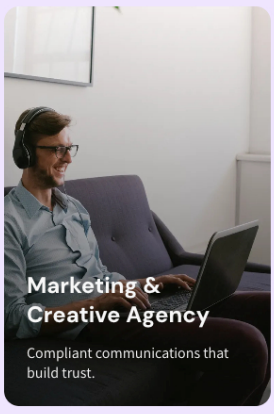


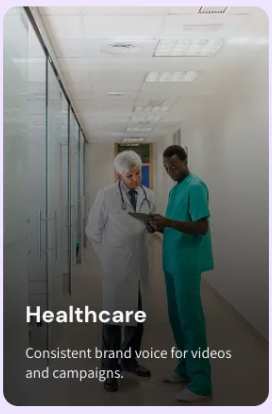
WHO'S IT FOR?

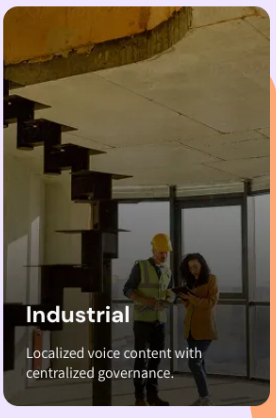
Built for enterprise teams and professional creators

Real-world teams use WellSaid to communicate clearly, consistently, and securely.









Trusted by the world's most recognized enterprises

Leading organizations across healthcare, finance, and technology rely on WellSaid to create secure, human-realistic voiceovers at scale.



4.7

Check our reviews on G2 ↗

BOEING intel PELOTON FedEx amazon Microsoft

"Total game changer for our video process"

We can generate high-quality voiceover recordings in a very short time and on our schedule. No need to search for voiceover talent and wait for them to record and send the files back to us.



Jenn H.
Executive Director
Elevate & Creative Director

"Great software to scale personalized video"

When creating personalized video in our ABM product strategy, WellSaid has DRASTICALLY decreased our production time. We're able to produce personalized video at scale for every stage in the sales funnel.



Joseph V.
Senior VP
Marketing

"WellSaid is a game changer for content creators"

I've created over 6,584 minutes of voiceover content using WellSaid Studio, and I honestly can't imagine going back to traditional voiceover methods. According to their calculations, this would have cost me over $296,000 using conventional voice talent.



Daniel W.
Education & Media Development Manager
Canon America Medical Systems

Ready to move from ElevenLabs?

Migrate with ease — keep every project secure, compliant, and ready to scale.

Try it for free | Book a demo

Switching is simple. Our team helps you migrate scripts, set up your workspace, and start creating in WellSaid Studio with enterprise onboarding and 1:1 support. Every project stays organized, secure, and production-ready from day one.

FAQ

Questions? We have all the answers

- Is WellSaid more expensive than ElevenLabs?
- Does WellSaid store or reuse my voice data?
- Does WellSaid integrate with my existing tools?
- What industries use WellSaid?
- What formats can I export my audio in?
- Can I use WellSaid audio for commercial projects?

How easy is the WellSaid user interface for new teams?

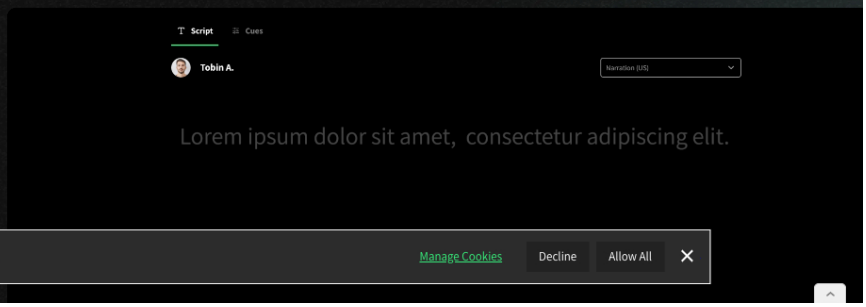
Can I adjust voice settings for different types of audio content?

Does WellSaid work with IVR systems?

The enterprise standard for AI voice

Join leading teams creating secure,

scale.



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