



Dear Jai

We wanted to reach out with a quick update regarding the new tariffs on Canadian-manufactured goods. The good news? We've got you covered!

Kitras Art Glass is listed as the importer on record, which means **our pricing remains the same** - you won't see any additional costs on your end.

All orders placed at the shows are moving ahead as planned, and we are fully prepared to continue shipping as usual. Our goal is to make sure you have a seamless experience with us and that your store is stocked with **beautiful giftware** for the upcoming Spring and Summer season.

As you know, we currently have an **8-week lead time** due to our limited production staff. If you haven't placed your order yet for Spring/Summer, **now is the time!** Orders placed today are scheduled to be ready in late March.

If you have any questions or need assistance, our **customer service team is here and happy to help**. Don't hesitate to reach out! You can contact us at orders@kitras.com or 1-800-439-6393.

We appreciate your partnership and look forward to working with you this season. Thank you for choosing Kitras Art Glass—we're excited to continue bringing beautiful handcrafted pieces to your store!

Warmly,
Sophie Wilmer
Kitras Art Glass