



PRO M

Achieve the highest level of fleet performance with our rugged all-in-one device.



PRO M

The rugged and secure multitasker for fleets

Our robust device supercharges fleet performance. Like a handheld computer, it's designed to take on any task. Like a smartphone, it's built for ease and accessibility.

Ideal for dashboards in vans and small vehicles, the PRO M is a complete end-to-end order management solution. It's ready for business right out of the box.

Content

1. Introduction

- Market survey
- Customer expectations on professional phones

2. Summary

- Introducing the new PRO M
- Highlights
- Product landscape and PRO M: a light handheld computer
- The two offers of PRO M – LINK and standalone
- Key use cases
- Value propositions per target audience

3. Features

- Feature overview – Hardware
- Product ruggedness
- Vehicle cradle
- Accessory portfolio
- Feature overview – Software and apps

- Webfleet Work App
- Webfleet Vehicle Check
- Webfleet Logbook
- TomTom GO Fleet
- PRO M = Android Enterprise Recommended
- Benefits of Android Enterprise
- More than a smartphone: A complete end-to-end order management solution

4. Benefits

5. Requirements and pricing

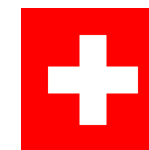
6. Appendix

- Specifications
- What's in the box
- Compatible accessories
- Coming later – evolution of PRO M (for internal use only)

A large majority of companies using mobile devices for fleet operation

- We have interviewed **300 key decision makers** to understand their needs when it comes to mobile devices.

- Fleet managers
- IT managers
- Operations managers
- Procurement managers
- Business owners
- And more...



- These are managers from companies **responsible for mobile devices** used by the workforce in fleet operations.
- **80%** of companies use mobile devices for on average **1.5 years** before they need to be replaced.
- **94%** of companies procure mobile devices from **specialized suppliers**.
- **50%** of companies are providing **corporate-owned devices** to their drivers.

Source: Research by Bridgestone Mobility Solutions, 2022. Regions: DACH and UKI. Participants: 300 key decision makers

High expectations on mobile devices. We provide them all!

- Respondents shared the main requirements when procuring new mobile devices. These are the top extracted from the survey:

Key priorities for mobile devices in fleet

EU Top Markets (ø)

Webfleet offer

Regular software updates for functional and security purposes	87%	Android upgrade plan
Relevant accessories such as multi-battery charger for depot	76%	Large accessory portfolio
Vehicle cradle with power supply	75%	Robust powered cradle
Robustness for long life duration	74%	Very high robustness
Useful apps pre-installed	74%	Workforce management and professional navigation
Long battery life to allow intensive usage	74%	Durable and replaceable
Free from bloatware (promotional and commercial apps)	71%	Clean operating system
Google Play and Enterprise support	69%	Certification for Google Services and Android Enterprise
Perceived value of device	€ 950	Significantly more affordable

Introducing the new PRO M

The rugged and secure multitasker for fleets

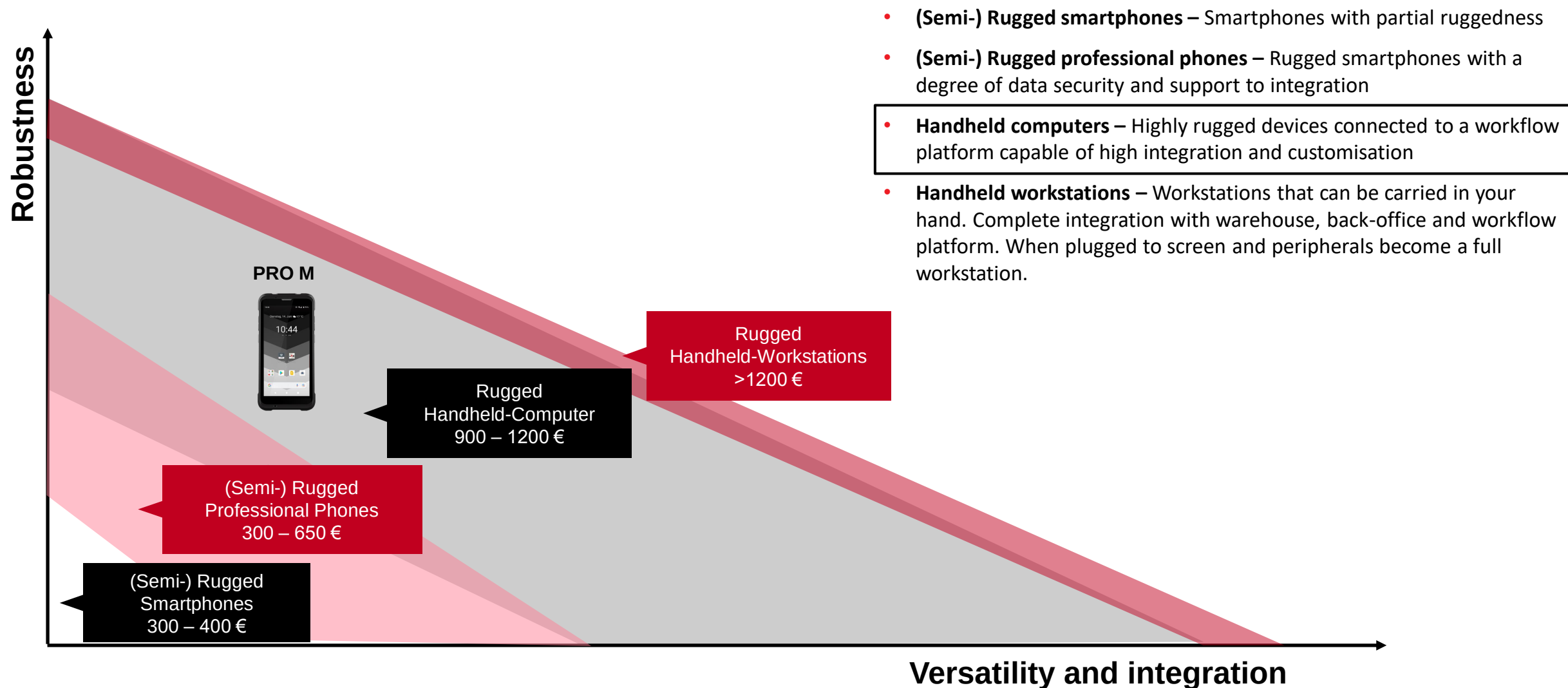
- **5.5"** IPS screen and **superior protection** against drops, tumbles, temperature, water and dust
- **Full connectivity** incl. LTE (SIM required) to be used as work phone
- **Longer-lasting battery** than consumer phones allowing to be replaced
- **Qualcomm Snapdragon** (Octa-Core) CPU for faster performance
- **PRO buttons** for permanent quick access to key driver apps
- **Android 11** with **Google Services** and **Enterprise** support
- **End-to-end solution to order management** solution in Webfleet
- **Work App, TomTom GO Fleet, Vehicle Check** are pre-installed



Highlights



Product landscape and PRO M: a light handheld computer



- **(Semi-) Rugged smartphones** – Smartphones with partial ruggedness
- **(Semi-) Rugged professional phones** – Rugged smartphones with a degree of data security and support to integration
- **Handheld computers** – Highly rugged devices connected to a workflow platform capable of high integration and customisation
- **Handheld workstations** – Workstations that can be carried in your hand. Complete integration with warehouse, back-office and workflow platform. When plugged to screen and peripherals become a full workstation.

The new PRO M can be used in two ways



Use with LINK



Use as Standalone



The rugged and secure multitasker for fleets

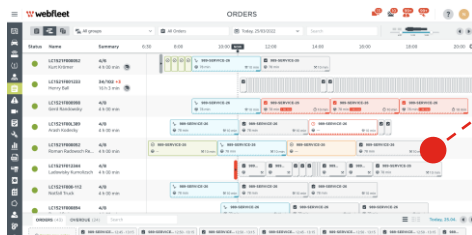
- Managers plan ahead their operations, however when urgencies can disrupt schedules and generate frustration for customers
- How to avoid frustration and be flexible to re-work your planning and deploy to drivers in an effective way?



Plans orders ahead and is flexible with the unexpected

	Planned arrival	Estimated arrival	Estimated departure	Destination
1	All-day	14:10	14:00	Office - NL, Spoorstraat 36, 1317 AH Amsterdam
2	All-day	14:10	14:05	Almere Garden Supplies, Hugo de Vrieslaan 1, 1315 AA Amsterdam
3	All-day	14:10	14:58	Aome Corporation, Herenstraat, 1015 CA Amsterdam
4	All-day	15:57	16:02	Hardewijk Winkelcentrum, Markt, 3811 AA Hardewijk
5	All-day	16:41	16:46	FC Almere, Re Mastenbroekspoorpark, 1315 AA Almere
6	All-day	16:55	17:00	Almere Hospital, Wandelaan, 1315 AA Almere
7	All-day	17:10	17:15	DC Food Supplies, Buitenveldert, 1315 AA Almere
8	All-day	17:25	17:30	Leo's Garden Centre, Lievevrouwenweg, 1315 AA Almere
9	All-day	18:11	18:16	Restaurant Florence, Domstraat 8, 3511 AA Utrecht
10	All-day	18:59	—	Office - NL, Spoorstraat 36, 1317 AH Amsterdam

Joel uses order module in Webfleet to plan ahead tasks, while using Order Optimisation to find the optimal balance of less time on road and efficiency.



If something unexpected occurs, e.g. a vehicle delay for a pick-up, he can easily reassign the task to another vehicle and notify the driver with Fleet Scheduler.



Knows tasks without calling the office



PRO in hand, John checks Work App for orders sent by Joel. Built on a robust hardware specification, PRO apps run smoothly without crashing due to high memory usage or exposition to high temperatures.



He starts navigation to the first job using TomTom GO Fleet app. When new orders come in, he gets a push notification and knows where to go next.

Use case – Have a flexible assignment of devices for your drivers

- It is overwhelming to manage a large number of company devices and attribute them to specific drivers
- How to make device management flexible to operation managers?



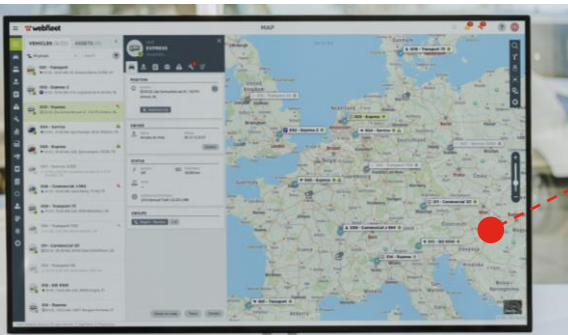
Joel, the manager

Needs to keep track of a “fleet” of devices and vehicles



John, the driver

Doesn't take work devices home and can't struggle finding a device when day starts



Joel can track in Webfleet all devices and knows exactly which driver is using them.

Once a driver logs into WorkApp on the PRO, it will appear in the map view of Webfleet.



John arrives early to the depot and picks up the first device he sees in the multiple device charger.



John logs into Work App, and the device is automatically attributed to his usage that day.

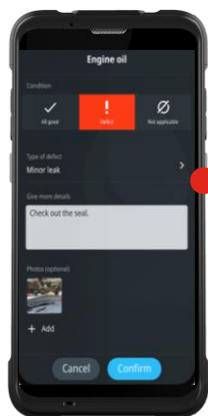
Use case – Stay compliant and be confident that vehicles are roadworthy

- To avoid disruptions in planned orders, vehicles need to be ready to run without any risk of being down. In some countries, vehicle inspections are regulated.
- How to make sure to be compliant—that vehicles are inspected before leaving, and fleet managers are notified of any issues?



John, the driver

Can't run a non-conformity vehicle

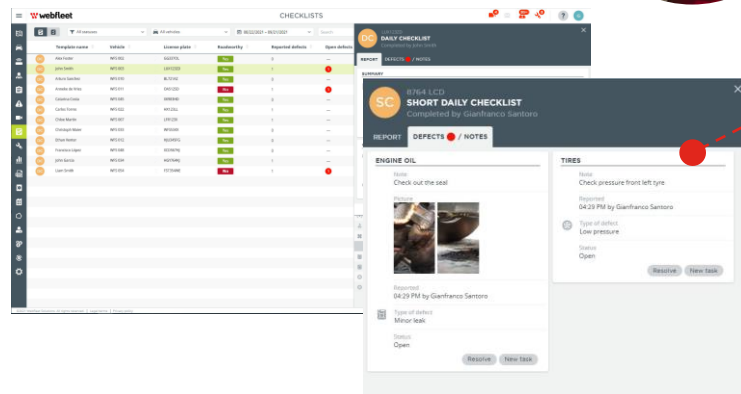


John, before leaving the depot, uses Vehicle Check to run a daily inspection of his van. He identifies an engine oil leakage and sends a picture from the app to Webfleet.

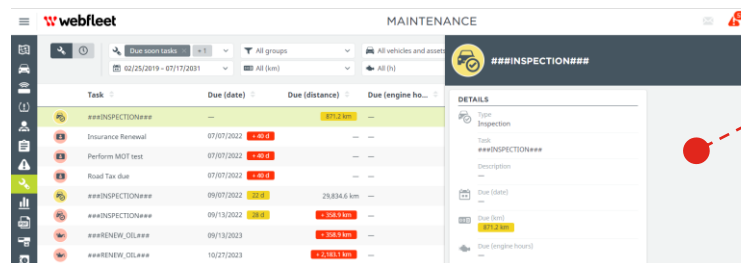


Joel, the manager

Needs to react fast when a vehicle is non-operational



Joel gets a notification in Webfleet that John's van needs repair and isn't roadworthy. He then attributes another vehicle to him.



Webfleet also alerts Joel that, coincidentally, it is time for the routine maintenance of that vehicle.

Value proposition: Delivery

Primary focus

Use case / Benefits

- Optimise orders and send to drivers before start of daily journey
- Looking for fastest and adequate routes to complete jobs
- Transparent delivery documentation
- Reliable communication between drivers and back office
- Adequate-sized device to be mounted in small vehicles
- High-performance hardware to run professional apps
- Ready-to-use devices to avoid downtime of workforce
- Professional handheld design with competitive price
- Long-lasting device
- Vehicle checks

Proof points / Features

- Optimise orders in Webfleet with Order Optimisation
- Send orders via Work App to drivers before their day starts
- TomTom GO Fleet is the professional navigation app to support vans and large-sized vehicles
- Provide pickup and delivery addresses to your driver
- Powered with Work App, allowing drivers to receive push notifications for new orders and messages
- Shape of smartphone and highly rugged designed to fit car and van dashboards without impact to driver field of view
- High-performance CPU capable of running Work App and professional navigation in extreme conditions
- Android Enterprise allows the configuration of devices to be ready to use as unpacked
- Rugged design and optimised for workflow management; price-competitive with other brands
- Durable and removable battery, even for extra-long shifts
- Future-proof device with upgrade support of up to Android 14
- Vehicle Check app proves your compliance with road safety regulations, enforcing vehicle verification before mobile workers can use their vehicles

Value proposition: Service & Maintenance

Primary focus

Use case / Benefits

- Needs automatised order planning for workforce
- Looking for robust device to be used in harsh environments
- Reliable hardware to run professional apps without crashing
- Ready-to-use devices to avoid downtime of workforce
- Need to facilitate vehicle inspections before journey starts

Proof points / Features

- Access to full order management solutions in Webfleet
- Send orders via Work App to drivers before their day starts
- Rugged, water-proof design capable of withstanding drops, tumble, temperature, dust
- High-performance CPU capable of running Work App and professional navigation in extreme conditions, without the uncertainty of consumer devices that tend to close apps running in the background
- Android Enterprise allows the configuration of devices to be ready to use as unpacked
- Vehicle check app proves your compliance with road safety regulations, enforcing vehicle verification before mobile workers can use their vehicles

Value proposition: Fleets after a robust long-lasting smartphone

Secondary focus

Use case / Benefits

- Robust device to be used in harsh conditions
- Reliable hardware to run professional apps without crashing
- Ready-to-use devices to avoid downtime of workforce

Proof points / Features

- Rugged, water-proof design capable of withstanding drops, tumble, temperature, dust
- High-performance CPU capable of running Work App and professional navigation in extreme conditions without crashing
- Android Enterprise allows the configuration of devices to be ready to use as unpacked

Features overview – Hardware¹



5.5” screen

The bright and high-resolution screen is easy to look at in all conditions. The screen can even be operated with wet hands or gloves.



Ruggedised design for outdoor use

A highly ruggedised housing makes it ideal for use under harsh conditions. The device operates reliably in extreme temperatures with a long battery life and a design that makes it comfortable to hold in one hand.



Phone functionality

Drivers can use the device as smartphone to make regular phone calls or send messages without the need of downloading an app. A SIM card is required for the operation.



PRO buttons

Two quick-access keys to start Work App or TomTom GO Fleet without the need to go via menus or app drawers.



Full connectivity

Wireless connectivity with fast LTE, Wi-Fi, Bluetooth and NFC/RFID for versatile communication as well as advanced location services with GPS, Galileo, Glonass and BeiDou.



Future-proof hardware

Enjoy upcoming new Android features with future upgrade support of up to Android 14 as well as regular security patch level updates.

¹ For more information on the hardware specifications consult slide 30

² Data connectivity is not included – requires nanoSIM for LTE connections

The tough, long-lasting and efficient tool built to match your workforce



Drop-proof

Protected against multiple drops from 1.8m to concrete



Break-resistant

Protected by industry-leading Corning Gorilla Glass



Tumble-protected

Protected against 1000 x 0.5 m falls at room temperature



Heat-protected

Protected against heat: 50°C (operation) to 70°C (storage)



Water-protected

Protected against water (IPx5 certification)



Dust-protected

Protected against dust (IP6x certification)



Cold-protected

Protected against freezing cold: -20°C (operation) to -40°C (storage)

Vehicle cradle



See slides 32-35

Features overview – Software and apps



Android with Google Services

Business apps in Google Play, push notification support, powerful Google apps, advanced security with Play Protect and more.



Android Enterprise¹

You can also fully manage the device via third-party Android Enterprise solutions for remote configuration and fast deployment of content.



Free of bloatware

Focus on what's important; avoid useless apps eating up your device's storage and distracting the user.



Optimised for in-vehicle use

Useful add-on functionality like automatically keeping the screen on during when connected to the vehicle cradle



Work App

Digitise your workflow and boost efficiency. Drivers can effectively manage day-to-day tasks the easy way.



Vehicle Check

Digitise your drivers' day-to-day walkaround inspections. Minimise paperwork and streamline the compliance process.



Logbook

Record working hours with a simple tap on the screen. Use Logbook to capture mileage and register a journey as private, commute or business.



TomTom GO Fleet

Our official professional navigation partner app connects seamlessly to Work App. Get up-to-date maps, live traffic, best-in-class routing and more.

¹ It requires a subscription with EMM/MDM solution provider. See slide 26

Webfleet Work App¹

- Webfleet Work App is a **mobile driver app**.
- Managers can locate vehicles with track and trace, log working times and trip modes and manage orders and schedules.
- Drivers can view OptiDrive score², receive instant updates and push notifications and stay in touch with the back office via two-way communications.
- **Professional vehicle/truck navigation** is available to book as an Additional Service, using the new TomTom GO Fleet app³.
 - Alternatively, Google Maps™ can be used as an entry-level car navigation option.
- **Active SIM or Wi-Fi** connection is required to receive push notifications, LIVE services (if Professional Navigation is booked) and the Webfleet connection.
- The firmware of **PRO M** is **optimised** to run Work App seamlessly.



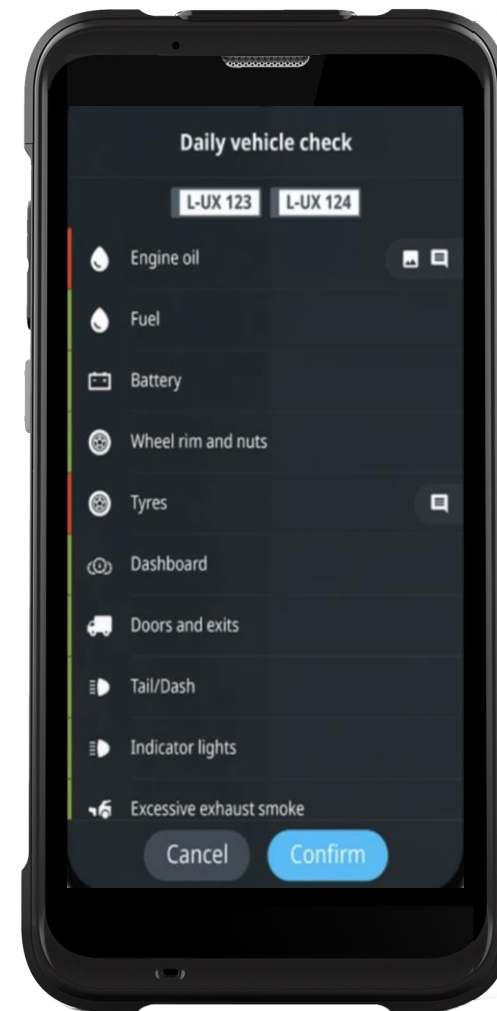
¹ Webfleet Work App requires an Additional Service booking to use. More details are available on the Requirements slide.

² OptiDrive score is only available with LINK Tracking

³ TomTom GO Fleet requires an Additional Service booking to use. More details are available on the Requirements slide.

Webfleet Vehicle Check¹

- Webfleet Vehicle Check digitises your drivers' day-to-day walkaround inspections.
- It works with the mobile app to streamline the vehicle inspection process for both drivers and fleet managers.
- Fleet managers in Webfleet access a dedicated Checklists module:
 - View submitted checklists, details and reports. Keep track of open defects and create a maintenance task with just a click. Get notified when an unroadworthy vehicle gets on the road or when a driver starts a trip without submitting the vehicle checklist.
- Drivers use the mobile app:
 - Perform a vehicle walkaround inspection by simply selecting the type of defect, adding supporting photos or notes.
 - Submit paperless checklists and access past checklist reports from their fingertips.
 - See vehicle status, including roadworthiness, number of defects and last checklist.
- One integrated solution for fleet safety compliance
 - WEBFLEET Vehicle Check is fully integrated into the fleet management system, providing real-time control and an actionable overview in one interface.



¹ Webfleet Vehicle Check requires an Additional Service booking to use. More details are available on the Requirements slide.

Webfleet Logbook

- Webfleet Logbook offers **accurate, easy-to-use** mileage log administration, while protecting your drivers' **data privacy**.
- **Integrated with Webfleet Work App**, it enables drivers to define the type of trip – business, commute or private.
- Add trip details, including contact person for the trip, purpose of the journey and comments.
- Logbook report is available, and drivers can download monthly trip reports for personal and financial administration purposes.



TomTom GO Fleet¹

Professional navigation

- To take advantage of the Professional Navigation with TomTom GO Fleet, you need to book it as an Additional Service.
- Webfleet Solutions is your one-stop shop where you can book Work App and TomTom GO Fleet for vehicle/truck navigation.

Routing for large vehicles

- Van/Truck-specific routing algorithm prioritising main roads, avoiding small streets and using specific vehicle type-speed calculations.
- Access restriction-based vehicle profile as height and width, type of cargo (e.g. hazardous materials) and low emission zones.

Convenient interaction between Work App and TomTom GO Fleet

- The driver can automatically start their route to the right order destination directly from Work App and have real ETA transmitted directly to Webfleet.



¹ TomTom GO Fleet requires an Additional Service booking to use. More details are available on the Requirements slide.

PRO M = Android Enterprise Recommended

G Google says: »Business solutions that earn our seal«

Android Enterprise Recommended. It's not just a seal of approval. It's a shortlist of devices and service providers that meet Google's strict enterprise requirements, so that companies can feel good about setting their business up on mobile.



Enterprise-grade features and expertise

PRO M meets strict requirements for hardware and software. Firmware and security patch upgrades are provided for a long device lifetime.



Consistent ways to manage

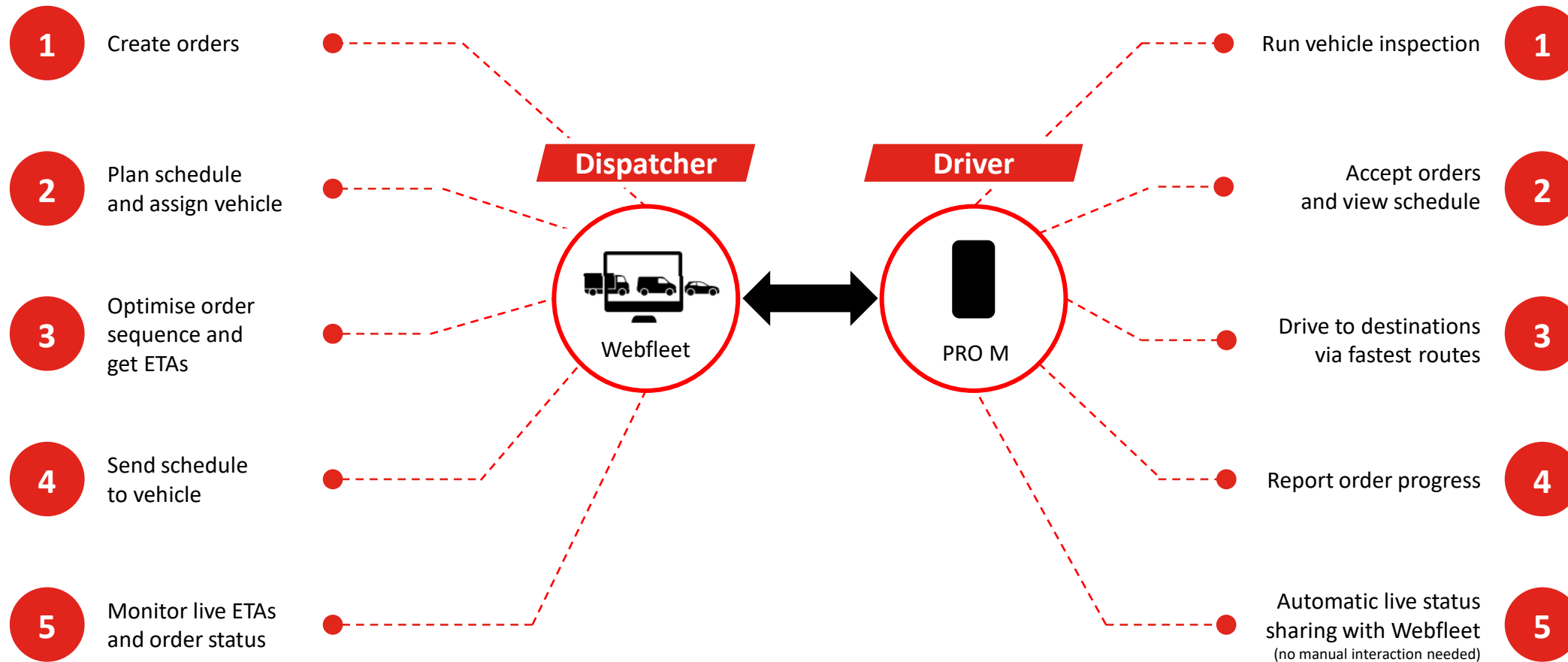
With Android Enterprise Recommended, it's easy to scale and support mobile fleets. With an Enterprise Mobility Management solution (separately available), devices can be configured remotely.



Benefits of Android Enterprise

- **What are the main benefits of Android Enterprise?**
 - Android Enterprise is the latest and most future-proof way to control devices via professional third-party Enterprise Mobility Management (EMM) or Mobile Device Management (MDM) solutions.
- **Quick rollout:** A simpler and faster way of setting up devices for tailored use.
- **Device-specific content:** Configure your devices according to the needs of your team.
- **Remote push of apps to devices:** Rapid and silent installation and deployment remotely. No need for a personal Google Account. Automatic app installation for all devices.
- **Remote control and diagnostics:** Get remote access to your PRO M for monitoring or troubleshooting.
- **Device lockdown:** Lock the configuration settings when the device is used for business purposes.
- **How can I enable Android Enterprise support?**
 - A subscription with an EMM/MDM provider—we recently tested with Relution and SOTI.
 - For more information on MDM/EMM, access our [Knowledge Base](#)

More than a smartphone: A complete end-to-end order management solution



Benefits

- **Rugged purpose-built device for your business**
 - Designed to withstand harsh environments while running business apps with full performance
 - Android Enterprise Support to allow remote configuration of your devices to your needs (license required)
 - Wide range of fit-for-purpose accessories to maximise productivity and usability
- **Long-lasting and future-proof device**
 - Durable battery to last even in the longest shift – and the battery is replaceable to last for many years
 - Designed to support Android 11 as well as future upgrades up to Android 14
 - Maximum security thanks to regular over-the-air security patch level updates
- **One device – multiple solutions: flexibility to all types of jobs**
 - Fully-integrated with Webfleet and third-party apps to provide any tools required to run your jobs
 - All-in-one work phone functionalities – no separate device needed
- **End-to-end order management for a competitive price**
 - Experience fully integrated order management solution at a competitive price

Requirements and price

- **Webfleet tariffs:** APP-NAV-1 (for Work App Mobile Tracking only), NAV, (LIVE)⁴
- **Tracking options:** Work App with Mobile Tracking or LINK Tracking (with LINK 740/710/530/510/245)
- **Additional services:** Professional Navigation (Car: € 2.90/£ 2.50, Van/Truck: € 4.90/£ 4.50), Vehicle Check (€ 2.95/£ 2.50)

Article	P/N	EUR	GBP
PRO M (rental options available)	1KC6.001.10.0	€ 299	
Vehicle Cradle	9KC6.001.11.1	€ 39	
Windshield Mount	9K7F.001.71.0	€ 12.95	
Car Charger	9K7F.001.61.0	€ 12.95	
Double Ball Mount	9K7S.001.27.1	€ 34.95	
Fixed-Installation Kit (12/24V)	Coming soon	€ 49	
Battery	9KC6.001.81.1	€ 29	
Depot Multi Charger ¹	9KC6.001.04.1	€ 189	
Depot Multi Charger + LAN ^{1,3}	9KC6.001.66.1	€ 289	
Battery Charging Station ²	9KC6.001.02.1	€ 99	
Desktop Charging Station ²	9KC6.001.01.1	€ 39	

Article	P/N	EUR	GBP
Extra-Protect Case + Hand Strap	9KC6.001.71.1	€ 14	
Extra-Protect Case + Belt Clip	9KC6.001.76.1	€ 14	
Extra-Protect Caps	9KC6.001.26.1	€ 14	
Extra-Protect Hand Strap	9KC6.001.36.1	€ 14	
Extra-Protect Screen Cover (10x)	9KC6.001.46.1	€ 39	
Extra-Protect Carry Bag	9KC6.001.56.1	€ 14	
60W (12V5A) DC Adapter	9KC6.001.51/61.1	€ 24	
24W (12V2A) DC Adapter	9KC6.001.31/41.1	€ 14	
Quick Device Charger	9KC6.001.91/16.1	€ 19	
USB-C Cable 2m	9KC6.001.21.1	€ 9	
¹ 60W DC Adapter required, ² 24W DC Adapter required, ³ Extra-Protect Case required			

⁴ For existing customers of older Driver Terminals with LIVE tariff, they can start using Work App LINK tracking right away. For professional navigation, both prospects and customers, need to hire additional service of Professional Navigation.

Specifications

• Screen	5.5-inch, High-quality IGZO IPS, 1440 x 720 (18:9)	• Panel	Corning Gorilla Glass, gloves/wet-hand support
• Dimensions	160.0 x 76.0 x 15.5, 280g	• Drop-proofness	1.8m (Standalone) to 2.4m (Extra-Protect)
• OS	Android 11 (compatible up to Android 14)	• Storage temp.	-40°C to +70°C
• GMS/AER	Google Services, Android Enterprise Recommended	• Operating temp.	-20°C to +50°C (charging 0°C to +45°C)
• EMM/MDM	Zero Touch, Relution, SOTI MobiControl, etc.	• Dust-proofness	IP6x
• CPU	Qualcomm Snapdragon Octa-core, 2.0 GHz	• Water-proofness	IPx5
• RAM / ROM	4 GB / 64 GB	• Tumble spec.	1000 x 0.5 m falls at room temperature
• Camera	13 MP with flash	• Humidity	5% – 95% non-condensing
• Card slots	1x nanoSIM + 1x nanoSIM or microSD (up to 128 GB)	• Bluetooth	5.1
• Battery	4420 mAh (removable), Quick-Charge 3.0	• Wi-Fi	6 ready, 802.11 a/b/g/n/ac/d/e/h/i/k/r/v, 2.4G/5G
• USB	Type-C, USB 3.1, OTG	• GNSS	GPS, AGPS, GLONASS, BeiDou, Galileo
• Microphone	2x incl. noise reduction	• Data & Calls	LTE, Vo-LTE, HD voice call
• Sensors	Accelerometer, Light, Proximity, Gravity	• EU/Africa/Aus.	LTE bands 1, 3, 5, 7, 8, 20, 38, 39, 40, 41
• LED	Power, Charging, Status, Notifications	• Americas	LTE bands 2, 4, 5, 7, 8, 12, 13, 17, 28A, 28B, 38
• Keys	2x PRO button, Phone/Camera, Power, Volume	• NFC	13.56 MHz, ISO14443A/B, ISO15693, IP1, IP2, etc.

What is in the box?



Accessories – Mounting

Vehicle Cradle
9KC6.001.11.1



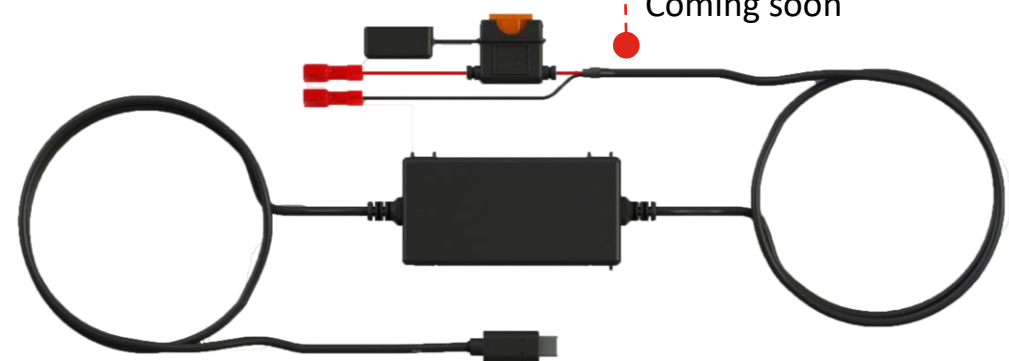
Windshield Mount
9K7F.001.71.0



Double Ball Mount
9K7S.001.27.1



Fixed Installation Kit (12/24V)
Coming soon



Car Charger
9K7F.001.61.0



Accessories – Depot / Back-office

Depot Multi Charger¹ (+ LAN³)
9KC6.001.04.1 (9KC6.001.66.1)



Desktop Charging Station²
9KC6.001.01.1



Battery Charging Station²
9KC6.001.02.1



60W (12V5A) DC Adapter
9KC6.001.51.1 (EU) / 61.1



24W (12V2A) DC Adapter
9KC6.001.31.1 (EU) / 41.1 (UK)



¹ 60W DC Adapter required, ² 24W DC Adapter required, ³ Extra-Protect Case required

Accessories – Extra Protection

Extra-Protect Hand Strap

9KC6.001.36.1



Extra-Protect Caps

9KC6.001.26.1



Extra-Protect Carry Bag

9KC6.001.56.1



Extra-Protect Screen Cover

9KC6.001.46.1 (10x)



**Extra-Protect Case
+ Hand Strap**

9KC6.001.71.1



**Extra-Protect Case
+ Belt Clip**

9KC6.001.76.1



Accessories – Basic

Quick Device Charger

9KC6.001.91.1 (EU) / 16.1 (UK)



Battery (additional)

9KC6.001.81.1



USB-C Cable 2m

9KC6.001.21.1

Coming later: Additional future device versions (for internal use only)

Barcode scanner

1



UHF RFID scanner

2



3

Volume measurement



4

Fingerprint reader



Coming later: Additional future device versions (for internal use only)



